

Doing Business in Luxembourg

1. Self Employed

2. Partnership:

S.C. Unlimited Liability, No minimum capital, No Notary,
S.E.C.S. Limited liability for non-active partners (investors), no minimum capital, no notary

3. Company:

S.A. min capital €31.000 (25% paid up rest 5 years), limited liability, Notary fees

S.aR.L. Min Capital €12.400 (fully paid) Limited liability, Notary fees
S.aR.L.-S or 1.1.1 company (Law 23/07/2016 in force from 16/01/2017)
One shareholder, Min capital One Euro, No Notary Fees, create in one day?



Doing Business in Luxembourg

- 1. Trading permit: Relevant qualifications and takes some time
- 2. VAT registration if turnover >€25.000
- 3. Rented office space and real presence (see www.BUROS.lu)
- Social security registration: No minimum limit, Shareholder/Gérant treated as independant and not employee so individual pays employee (+/-12%) and employer contributions (+/-13%)
- 4. Directors fees not tax deductible
- 5. Dividends subject to 15% withholding tax and 50% of dividend subject to income tax so final tax +/-20%
- 6. Corporate Taxation as follows



A European Comparison of the following taxes for 2014 was undertaken

Agenda

- 1. The Countries Involved
- 2. Self Employed Tax
- 3. Corporate Tax
- 4. Salary Taxes, Social Security
- 5. Value Added Tax
- 8. Q&A



AGN Offices in the following Countries Completed the Survey:

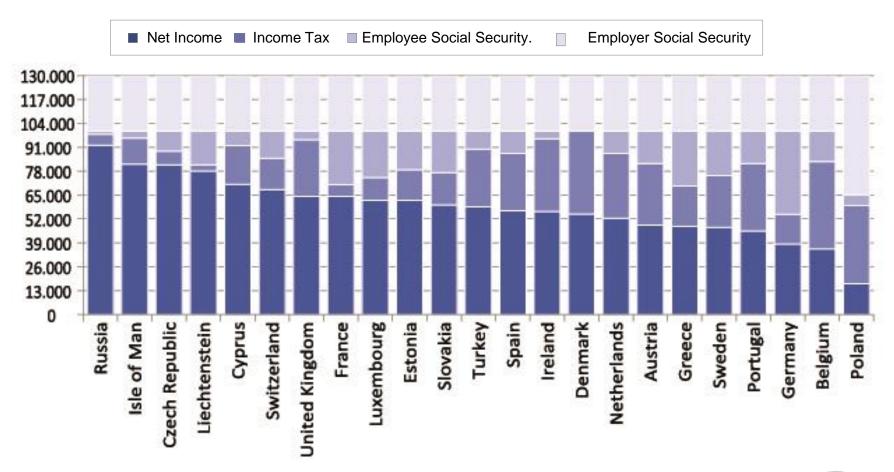
22 of 28 European Union Countries: Austria, Belgium, Cyprus, Croatia, Czeck Republic, Denmark, Estonia, Finland, France, Germany Greece, Ireland, Italy, Luxembourg, Netherlands, Poland, Portugal, Romania, Slovakia, Spain, Sweden, United Kingdom. (Missing Bulgaria, Hungary, Latvia, Lithuania, Malta, Slovenia)

6 Non-European Union Countries: Isle of Man (except for VAT), Liechtenstein, Russia, Switzerland, Turkey, Ukraine.



SELF- EMPLOYED TAXATION 2014







Net Income: The least net income is left by: **Belgium** 36%, **Germany** 38% and **Portugal** 45%.

The best net income is left by: **Russia** 92%, **Isle of Man** 81% and **Czech Republic** 82%. In **Luxembourg** a self employed person is left with 62% of his gross income

Social Security Contributions: are a deductible expense except the Czech Republic, Ireland, Isle of Man and the UK

VAT Registration: is required with a registration threshold for majority of the countries except in Russia .

Depreciation: is allowed as a tax deduction except in the UK (the UK has a capital allowances system).

Mortgage Payments: are allowed as a deduction in all except Austria, Cyprus, Germany, Ireland, Liechtenstein, Russia, Slovakia, Sweden, Turkey and the UK.

Travel Expenses are allowed as a deduction except in **Russia**.

Entertaining Expenses are not allowable in **Czech Republic, Greece, Ireland, Poland, Portugal, Russia, Slovakia, Turkey and the UK.**

Flat Rate Deductions are allowable in only 9 countries surveyed Austria, Czech Republic, Estonia, Germany, Liechtenstein, Netherlands, Portugal, Slovakia, and Spain.



Deductions in respect of the Taxpayer's Children are not allowed in Cyprus, Denmark, Greece, Isle of Man, Ireland, Netherlands, Poland, Russia, Sweden, Turkey and the UK.

Non-Working Spouse: A deduction in respect of the taxpayer's non working spouse is not allowed in Cyprus, Denmark Germany, Greece, Netherlands, Poland, Russia, Spain, Sweden, Switzerland, Turkey, and the UK. The most generous jurisdiction is the Isle of Man where €11,453 is allowed.

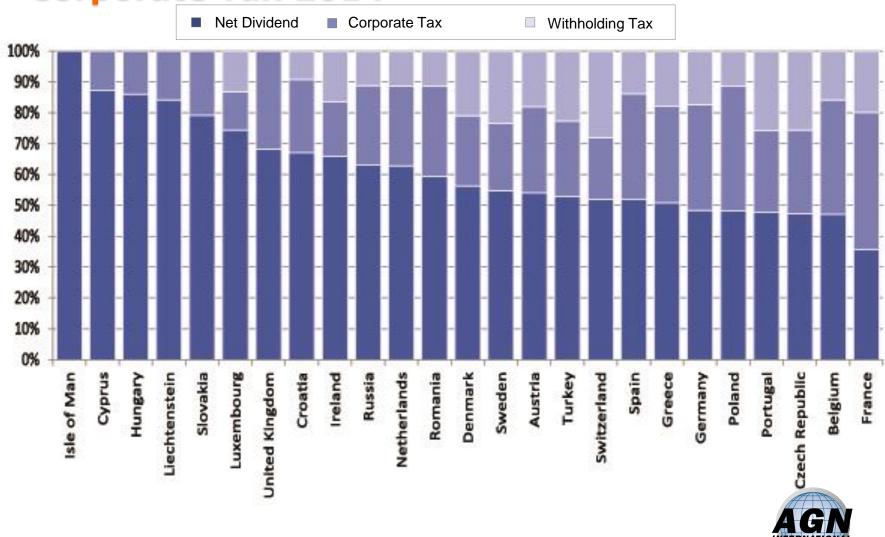




CORPORATE TAX 2014



Corporate Tax 2014



Corporate Tax: Nominal corporate tax rates

These range from:

0% IM (except for rental profits from Manx property, and local banking services)

10% to 12.5% Hungary, Cyprus, Ireland and Liechtenstein

16% Romania

19% Poland and Czech Republic

21% (really 29.22%) Luxembourg to be reduced to 19% (27.08%) or 15% (22.8%) for taxable income <€25.000 in 2017, 18% (26.01%) in 2018 (incl unemployment surcharge 7% + municipal tax

6.75%)

26% Greece and Spain

33-35% Belgium, France, Malta, Germany, Italy, Norway, Sweden Turkey and the UK

Corporate Tax 2014

Nominal Tax Rates vs Effective Tax Rates: The truth however lies in comparing the *effective corporate tax burden*, thus considering taxable adjustments of the accounting profit and withholding taxes on business expenses such as intercompany interest and royalties.

Effective corporate tax rates range from approximately 13% in **Cyprus and Luxembourg**, to 47% in **France**. However, most countries surveyed have an effective corporate tax rate between 23% and 38%.

Poland shows the largest divergence between the nominal at 19% and effective 40% rates.



Corporate Tax 2014

Tax adjustments to the accounting profit: Most countries adjust accounting profit (usually increases) to arrive at taxable profit.

Complimentary pension provisions: The Czech Republic, France, Ireland, Poland, Romania, Spain, Turkey and the UK do not allow deduction of company pension provisions. Luxembourg does but there is a 20% withholding at source.

Non-executive directors' fees: Austria and Germany allow a 50% deduction. Ireland, Poland, Spain, allow a deduction, but charge a withholding tax. Czech Republic, Greece, Luxembourg and Russia disallow them completely and charge a withholding tax (Luxembourg 20%).

Depreciation: is not deductible in Czech Republic, Hungary, Ireland,
Isle of Man, Russia and the UK. UK allows capital allowances.

Corporate Tax 2014: Adjust Commercial Result

Company cars: Austria, Croatia, France, Ireland, Liechtenstein, Poland, and Portugal set a maximum purchase price. Annual depreciation rates range from 12,5% Austria to 50% Turkey. Luxembourg No limit depreciation 4 years

Intercompany interest deduction: Most countries apply the arm's length principle for interest intergroup loans and about 50% apply thin capitalization rules. Belgium, Croatia, the Czech Republic, Greece, Romania, Russia, and the UK apply withholding taxes between 5% and 25% on intercompany interest payments. Luxembourg sets acceptable margins

Royalties: Denmark, Hungary, Isle of Man, Liechtenstein, Luxembourg, the Netherlands, Switzerland and Sweden do not apply withholding taxes to royalties paid to EU companies. The others.

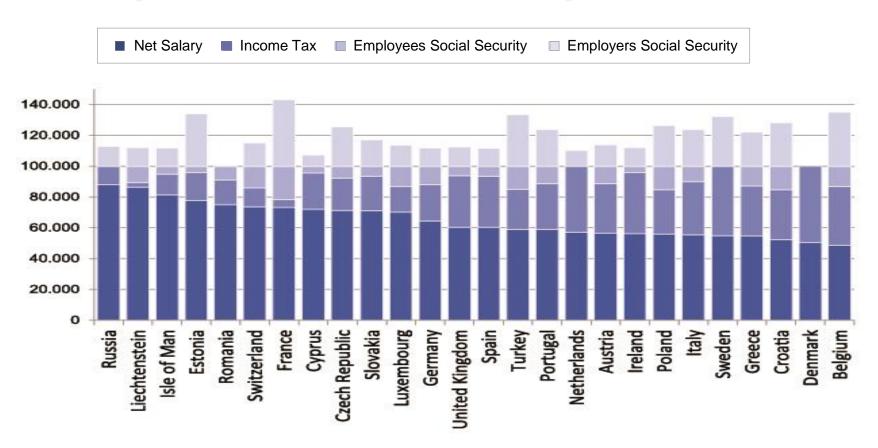
• at rates between 10% Poland, France and Cyprus and 25% Belgitte



SALARY TAX and SOCIAL SECURITY 2014



Salary Tax and Social Security 2014





Salary Tax and Social Security 2014

Net Salary: Russia leaves 88% net in the pocket of the individual, **Liechtenstein** 86% and **Luxembourg** 70% and **Belgium** the least 49%.

Employers Cost: In **Belgium** the cost of employing someone is 280% of net salary, In **Sweden** 250%, in **Austria** and **France** 200% and in **Luxembourg** 161%

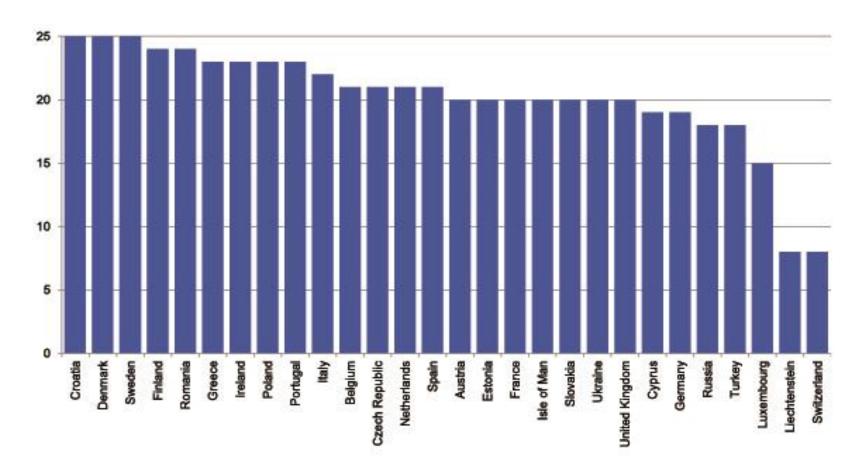




V.A.T 2014



V.A.T Rates 2014





V.A.T Rates

V.A.T Rates: vary from 8% in Liechtenstein and Switzerland, 15% in Luxembourg and up to 25% in Croatia, Denmark and Sweden. The most common rate is 20% in Austria, Estonia, France, Isle of Man, Ukraine and United Kingdom.

V.A.T Registration: There is no turnover limit to exceed in Italy, Netherlands Portugal Spain, Sweden and Turkey. The highest threshold is Russia with €170k and Isle of Man and UK at €95k, France, Liechtenstein and Switzerland at €82k, Ireland €72k, and Romania at €65k. Luxembourg is €25k. Only Spain does not allow voluntary registration



V.A.T Rates

Distance Selling Threshholds: There are no turnover thresholds in Russia and Turkey and the others vary from €25k in Ukraine and €100k in France, Germany, Isle of Man, Italy, Luxembourg, Netherlands and UK. The rest have a threshold of between €32k and €37k except Liechtenstein and Switzerland that are at €82k

V.A.T. Invoice: Only in **Ireland Liechtenstein and Switzerland** do you not need to mention on the invoice why you have not charged VAT.

Reclaim of V.A.T. in another country: Only not possible in Ukraine and Russia. You need a VAT representative in Liechtenstein, Switzerland, Portugal, Romania, Spain Turkey, and Ukraine and you do not need to submit original invoices in Czeck Republic, Finland, Isle of Man and Sweden. You do not need to prove your VAT registration in your own country to Czech Republic and Croatia

Q&A

Thank you for listening

If you want to go into more detail on the surveys and download them please go to www.agn-europe.org and on the right click on tax surveys. There you find the results of these surveys since 2004.

Or call me to discuss: Karl Horsburgh Buros SARL 621245215

